

## Head of Operations (m/f/d)

Permanent employee, full-time, immediately – Berlin

### Your tasks:

- You create strategies for NeoMonitor in close collaboration with the leadership team
- You make important policy planning and strategy decisions
- You develop, implement and review agile operational policies and processes and adapt them according to the organizational growth
- You take responsibility in delivering projects to the customer in line with deadline and contractual requirements
- Together with the Head of Sales you oversee the P&L and lead the product and operations teams
- You drive the hypothesis-validated development of NeoMonitor's business model
- You determine and drive vertical market expansion to find new markets for NeoMonitor products using agile, customer-centric methodology (such as design thinking, lean start-up, agile)
- You work with senior management stakeholder and other to determine values and mission, and plan for short and long-term goals.
- You lead by example and provide inspired agile leadership for the organization
- You make sure the organization is aligned and you identify and address problems and opportunities for the company.

### Your skills:

- You hold a Master's degree in business administration or related field.
- You have experience in leading agile teams and operations
- You have applied customer-centric methodology to find successfully new verticals
- You have a basic understanding of general finance and budgeting, including profit and loss, balance sheet, and cash-flow management.
- You have very good understanding of agile development processes (Scrum, Kanban) and optionally hold certificates in this field.
- You have excellent communications skills
- You have excellent organizational and leadership qualities.
- You are a strategic thinker
- You feel comfortable communicating in English, German is a big plus
- You fully embody the agile mindset and accept the values proposed in the agile manifesto (you will be asked to accept those values upon joining).
- You are curious and keep yourself up-to-date, you like to learn about new products, trends and technologies.

### About us:

FP NeoMonitor GmbH i.G. is a new founded 100% subsidiary of Francotyp Postalia. We set out with our team to deliver customer value and grow by applying lean startup and agile principles. The offerings will be aligned with market demand and their value proposition realized through customer-centric validation.

Please send us your application via e-mail to [personal@neomonitor.de](mailto:personal@neomonitor.de).