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# Consolidating Testing Platforms and Expanding Capacity

The Siemens Medical Solutions Diagnostics Immunoassay (IA) Workcell is a flexible, low-cost solution for automating laboratory processes where the payoff is highest: loading samples and managing results. This is accomplished by providing a single location for sample introduction, which allows samples to be added more efficiently and reagent loading to be optimized to fit the laboratory's needs. In addition, having a single access point for reviewing sample and result statuses streamlines operator efficiency and allows the laboratory to "do more with less."

The present case study demonstrates how one laboratory consolidated most of its testing from three immunoassay instruments to one IA Workcell running two IMMULITE® 2000s. The consolidation was accomplished by modifying reagent loading across instruments, thereby eliminating unnecessary test redundancy and achieving optimal instrument performance. In addition, the laboratory was able to better utilize staff by minimizing labor-intensive tasks such as loading samples, searching for samples, and reviewing test data. These changes reduced the number of instrument interventions by 50 percent and simultaneously reduced total work time (i.e., total time required to result all tests) by 23 percent. Thus, the laboratory was able to improve result turnaround time and add to its testing mix without additional capital expenditures.

# Challenges

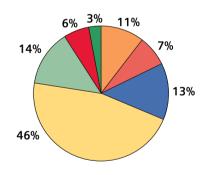
This laboratory was faced with the following challenges that are prevalent among typical growing hospital laboratories.

- Grow business without increasing operating expenses (capital/labor)
- Deliver rapid TAT—same-day result reporting

## **Laboratory Profile**

Laboratory Size	Large European hospital		
,	laboratory (900		
	tests/day, 350 IA		
	samples/day—IA		
	and Allergy)		
Instrumentation	3 IMMULITE® 2000s		
Staffing	2 Medical technicians		
	dedicated to the		
	IMMULITE 2000s		
Shifts	1 Shift: 8 AM to 5 PM		
Quality Control	3 Levels of		
	QC/assay/instrument		
	once a day		
Reagent Loading	Two instruments with		
	identical routine test		
	menus; one instrument		
	also running allergy,		
	infectious disease, and		
	esoteric testing.		
Sample Loading	Samples typically loaded		
	at a rate of 50 per hour		
Result Review	All results manually		
	reviewed before		
	releasing to LIS		

Figure 1. Testing Mix



- Thyroid: TSH, FT4, T3
- Anemia: FER, VB, FOL
- Repro Endo: DHS, E2, FSH, HCG, LH, PRG, PRL, SBG, TES
- Tumor Marker: AF, CEA, sPs, fPS, OV
- Infectious Disease: BcM, aHB, HBS, HEQ, RUB
- Allergy: SPE, TIE, TOP
- $\blacksquare$  Other: ATA, COR, GH, INS, iPT

**Immunoassay Workcell Case Study 3** 



# **Laboratory Modifications to Streamline Workflow**

Incorporating the IA Workcell greatly reduced the number of instrument interventions required to process samples and review results. In addition, the laboratory's current reagent-loading setup was modified to minimize test redundancy across instruments, yielding significant improvements in cost and operational efficiencies and providing additional capacity for expanding the testing repertoire.

# Sample Loading and Result Review

The Sample Management System (SMS) provided a single access point for managing samples and reviewing results from both instruments. The 200-sample capacity allowed the operator to load more samples at once, reducing the number of interventions required. These benefits enabled the laboratory to increase the number of samples added during each operator intervention to 300% (150 vs. 50), and reduced the total number of operator interventions by 63% (e.g., loading samples and reviewing results; Figure 3). In addition, the IA Workcell automatically retrieved samples requiring repeat testing (i.e., reflex testing, onboard dilutions), eliminating the need for the operator to search for samples and reload them on the instrument. This benefit, coupled with a streamlined sample- and result-management dynamic, provided the lab with a 40 percent decrease in the time required to launch a repeat test (Figure 4), and a 23 percent decrease in the time required to report all results (Figure 5). The lab was able to report all results on the same day that samples were received, without having to wait until the following day. This can be attributed to the 32 percent increase in operator efficiency, as measured by the number of samples processed per hour (Figure 6).

Figure 2. Sample Availability

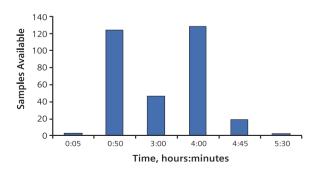


Figure 3. Operator Interventions

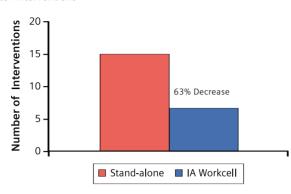


Figure 4. Repeat Testing Launch Time

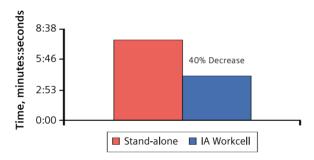


Figure 5. Total Work Time

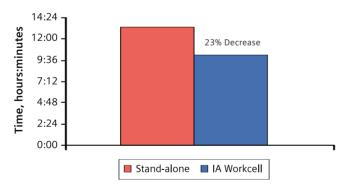
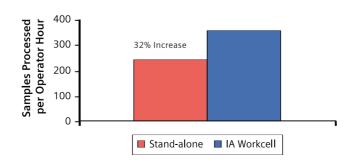


Figure 6. Operator Efficiency



# Reagent Loading

Before implementing the SMS, this laboratory replicated 18 different tests across two instruments and maintained a third instrument for a variety of allergy, infectious disease, and esoteric testing. By providing a single interface for introducing samples, the laboratory was able to reduce the number of replicated reagents by 83 percent (18 vs. 3). This reduction in test replication provided additional testing capacity on the IA Workcell. As a result, the laboratory incorporated 50 percent of the testing of the third instrument onto the IA Workcell (Table 1) and was still able to maintain current instrument throughput and provide same-day result turnaround times. In addition, this modification allowed the lab to significantly reduce the calibrations and quality control testing required on both analyzers. This resulted in a cost reduction for QC materials as well as a decrease in the amount of labor associated with QC testing. In addition, because reagents were no longer required on both platforms, the risk of wasting tests due to expired reagents also diminished. Finally, the lab gained an additional 12 reagent positions on its third analyzer, providing capacity to increase the volume of allergy testing.

### Conclusions

The IA Workcell allowed this laboratory to decrease result TAT and expand current testing capacity with minimal capital investment. By linking two of the three IMMULITE 2000 instruments to an SMS, the lab maximized operator productivity by significantly reducing the number of instrument interventions required to load samples and review results. In addition, retaining samples onboard for a longer period eliminated sample searching for repeat testing, and contributed to a significant decrease in result TAT, allowing the lab to report all results on the day of sample receipt.

Providing a single sample-entry point eliminated the need for redundant reagents across multiple immunoassay platforms, allowing the laboratory to better utilize the instruments' reagent capacity. The laboratory significantly reduced the number of replicated reagents, which decreased operational costs and increased testing capacity to allow the lab to grow its client base. Moving the bulk of testing to the IA Workcell provided more than a 50 percent increase in the capacity of the laboratory's third system, which was used for specific IgE testing.

Table 1. Reagent Loading Modifications

Stand-alone Configuration		IA Workcell Configuration		
Instrument A/B	Instrument C	Instrument A/B		Instrument C
AFP	3gAllergy™ Specific lgE	AFP	Anti-HBc	3gAllergy Specific IgE
CEA	Total IgE	CEA	Anti-HBs	Total IgE
Third Gen. PSA	AlaTOP	Third Gen. PSA	HBsAg	AlaTOP
Free PSA*	Anti-HBc	Free PSA*	H. pylori IgG	
OM-MA	Anti-HBs	OM-MA	Rubella Quant. IgG	
Estradiol	HBsAg	Estradiol	Anti-TPO Ab	
FSH	H. pylori IgG	FSH	Cortisol	
HCG	Rubella Quant. IgG	HCG	DHEA-SO <sub>4</sub>	
LH	Anti-TPO Ab	LH	Growth Hormone	
Progesterone	Cortisol	Progesterone	Intact PTH	
Prolactin	DHEA-SO <sub>4</sub>	Prolactin	Testosterone	
SHBG	Growth Hormone	SHBG		
Ferritin	Intact PTH	Ferritin		
Vitamin B12	Testosterone	Vitamin B12		
Folic Acid		Folic Acid		
Third Gen. TSH		Third Gen. TSH		
Free T4		Free T4		
Total T3		Total T3		
Insulin		Insulin		

<sup>\*</sup> Available outside the US.

Redundant Reagents

New Testing on IA Workcell