



Unrestricted

Partner FAQ

Siemens Healthineers
Digital Ecosystem

1. What is the Siemens Healthineers Digital Ecosystem for partners?

The Siemens Healthineers Digital Ecosystem is an open and secured environment with an evolving spectrum of data, capabilities, and access points to an increasing offer of cloud-enabled or locally installed applications and services. The Siemens Healthineers Digital Ecosystem accumulates relevant healthcare data and effectively connects them with the technical, intellectual, and business capabilities of application and services developers globally. Membership of the Siemens Healthineers Digital Ecosystem empowers application and service developers in digital healthcare. It helps them to grow their design possibilities, to network in developing digital health offerings, and to grow their business for a reasonable investment, in partnership with a market-leading medical technology company in partnership economy.

2. Who qualifies as a partner?

We are looking for partners providing data-driven applications and digital services for clinical, operational, and financial challenges in healthcare.

3. How do I become a Siemens Healthineers Digital Ecosystem partner?

If you are interested in becoming a Siemens Healthineers Digital Ecosystem partner, please get in touch with us:

ecosystem.team@siemens-healthineers.com

To learn more about your company, solution, and motivation to join the Ecosystem, our partner management team will contact you. After reviewing your company's profile, we will get back to you promptly with possible integration scenarios and possibilities.

4. What's in it for my company?

The Siemens Healthineers Digital Ecosystem empowers all application and service developers of digital healthcare offerings

- to grow their design possibilities and to network in developing digital healthcare offerings and
- to grow their business in partnership with a market-leading medical technology company in partnership economy, for a reasonable investment.

For more information about what's in it for your company click here:

<https://www.healthcare.siemens.com/digital-ecosystem/partner.html>

5. Once I become a Digital Ecosystem partner, how can Siemens Healthineers support my company?

Siemens Healthineers will support you from the early stages of the onboarding process to the daily business operations. Our technical team will provide you with the necessary API documentation and operation tools to successfully integrate, deploy, and operate your solution in the Siemens Healthineers Digital Ecosystem.

By becoming part of our Digital Ecosystem you can concentrate on what you do best – we'll take care of the rest, providing first-level worldwide customer support, business execution support such as order-to-cash process, marketing and sales support, market insights, secured data exchange, partner exchange in managed communities, and more.

6. I still have questions. Whom do I contact?

Please send us an email:
ecosystem.team@siemens-healthineers.com

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