

We care for cold. Viessmann Refrigeration Solutions is a leading European commercial refrigeration and clean room solutions provider with over 1,500 refrigeration professionals in 18 countries. We are part of the Viessmann Group family with 100+ years of experience, 12,100 colleagues and a turnover of over 2,5 billion euros worldwide. We go beyond being a refrigeration systems supplier by bringing our know-how, skills and competencies to find the best solutions for our customers within Food Retail, Food and Beverage Industry, Food Services and Health Care businesses. For the benefit of generations to come.

Become part of the Viessmann Family!

Sales Manager



Viessmann Refrigeration Systems Ltd, based in Telford, is responsible for the sales, delivery and installation of Viessmann products and solutions to the UK and the Republic of Ireland. We are looking for a Sales Manager to join our expanding and enthusiastic team.

The successful applicant will be principally responsible for the sales and promotion of the Viessmann range of high quality Coldroom products to the Pharmaceutical and Healthcare sector and also associated targeted segments.

Key Qualities

- + Drive and enthusiasm
- + Self motivated and persistent
- + Proven Sales pedigree
- + Team player
- + Strategic and methodical
- + Good presentation skills
- + Computer literate

Responsibilities

- + Identify key target customers in relevant sectors
- + Identify and track opportunities and log within CRM system
- + Preparation of sales reports
- + Knowledge of Market and reporting statistics
- + Customer visits and factory visits

What we can offer

- + An interesting and challenging role in a growing, customer-oriented international company
- + Become an important part of a growing team, learn with us and develop further
- + Competitive salary package with target related bonus

Interested? Please contact Paul Broadhurst: brhp@viessmann.com.