

# The Benefits of Automating Laboratory Inventory Management

Atellica Inventory Manager saves time, reduces costs, minimizes errors, and streamlines regulatory compliance at Germany's Klinikum Frankfurt Höchst.

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Case  
Study





Klinikum Frankfurt Höchst, a full-service medical center in the largest municipal hospital network in Germany's Rhein-Main region, constantly improves its processes for providing the highest levels of patient care. Recently, the medical center implemented Atellica® Inventory Manager (Atellica IN) to simplify, streamline, and automate what had previously been a highly manual, labor-intensive inventory-management process. Using Atellica IN resulted in better outcomes, including lower costs, reduced errors, improved end-to-end visibility, and significant time savings for staff.

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### Key Results:

- 35% reduction in staff time spent on inventory management
- Elimination of extra expense and workload for emergency orders
- Reduced inventory errors
- Improved end-to-end visibility

### Klinikum Frankfurt Höchst at a glance:

- Population served: 5.8 million in Germany's Rhein-Main region
  - Patients served annually: 80,000 outpatients, 36,000 inpatients
    - 2 hospitals, including 1000-bed main hospital
    - 22 clinics, institutes, and specialist departments
  - Employees: more than 1600
  - Annual laboratory tests: 3.6 million
  - Annual tubes consumed: 300,000
  - Annual cartons consumed: 25,000
  - Atellica Inventory Manager (Atellica IN) automates a previously manual inventory-management process. Klinikum Frankfurt Höchst achieved 35% staff time savings, minimized errors, reduced cost, and simplified regulatory compliance.
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*“The biggest benefits to us are improved staff utilization, standardized order processes, and reduction of inventory stocks.”*

*“Atellica Inventory Manager centralized everything. We get a total overview of all items in stock and can complete purchase orders at the push of a button.”*

Dr. Oliver Colhoun  
Laboratory Director, Klinikum Frankfurt Höchst



## Manual Inventory Management Consumes Valuable Staff Time

Klinikum Frankfurt Höchst cares for 36,000 inpatients and 80,000 outpatients annually. Its laboratory provides a diverse array of services: classical clinical chemistry, immunochemistry, infection serology, hematology, hemostasis, blood-bank services, and microbiology testing. It performs 3.6 million tests annually, consuming on average 300,000 tubes and 25,000 cartons of reagents and other testing supplies.

Klinikum Frankfurt Höchst reviewed its laboratory inventory-management processes and found many inefficiencies. With no centralized order management in place, responsibilities were spread among multiple staff members in the core, serology, and hematology labs. Each highly trained staff member took time away from other professional responsibilities to manually conduct inventory checks and ordering. Among staff members, opinions differed on appropriate minimum stock levels. Coordination and communication regarding inventory were difficult when staff were out on sick leave or time off. In addition, processing the multitude of order documents and tracking product numbers posed a heavy administrative burden.

In the typical manual inventory model prevalent in most laboratories today, the biggest consumer of time is the counting of boxes—repeatedly—in the refrigerator and on shelves. Then, when an order is required, it is manually composed and submitted. Comprehensive documentation and tracking of inventory is another time-consuming task. This is becoming more important as many regulators are seeking detailed inventory-management documentation.



Klinikum Frankfurt Höchst aimed to free up its lab staff from these tasks and enable them to focus on the high-skill jobs they had been hired to perform. The laboratory wanted to ensure total control over inventory by stocking the right products in the right quantities on its shelves—with all the documentation needed to simplify, and adhere to, regulatory compliance.

“Our lab is the central lab for the entire 1000-bed hospital, and we also serve external hospitals and physician offices,” says Dr. Oliver Colhoun, laboratory director at Klinikum Frankfurt Höchst. “We need to deliver fast, high-quality results 24 hours a day, with as little cost and personnel deployment as possible. After achieving good results automating our analytic processes with Siemens Healthineers solutions—including pre- and post-analytics—we realized that the management of consumables still represented a large amount of invested labor. That became the next area we targeted for increased efficiency.”

### Challenges with manual inventory management:

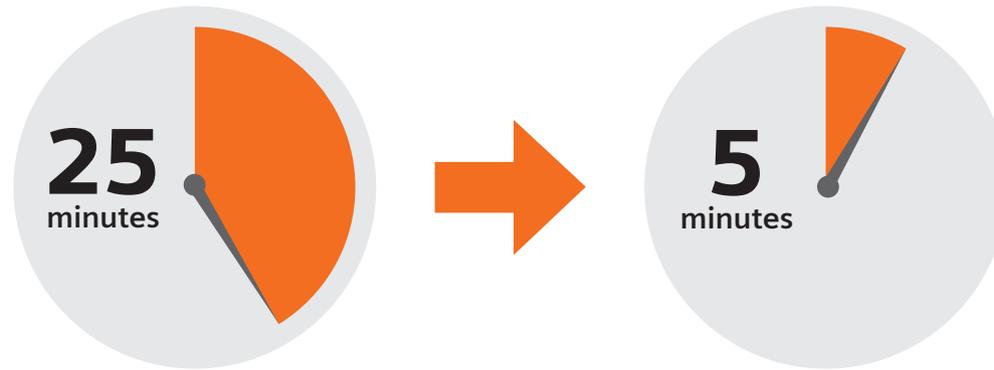
- Miscounting of inventory
- Ordering of incorrect items
- Too much or too little supply on hand
- Emergency orders
- Potential delay in patient results due to lack of reagents

## Atellica IN Streamlines and Automates for Operational Efficiency

At first, the medical center considered a bar-code label system for tracking inventory. Then it learned about a newer, more powerful technology: Atellica IN.

Atellica IN is a cloud-based inventory-management system that improves control over all stages of the inventory-management process with an easy-to-navigate dashboard accessible with role-based security from any Internet-connected computer, tablet, or smartphone with a web browser. Atellica IN uses wireless radio frequency identification (RFID) to automatically track inventory consumption across multiple laboratories in real time. Supported consumables include reagents, calibrators, controls, and ancillary products from Siemens Healthineers or third parties. When items reach critical levels as defined by customized reordering rules, Atellica IN sends email alerts and proposes orders through a cloud-based service. No manual intervention is needed to construct an order. When new products arrive—often within 24 hours—staff members check them in, label them with the received date, expiration date, and lot numbers, and place them into storage locations such as freezers or refrigerators.

“With Atellica Inventory Manager, we work within a structured order process that enables massive time savings for professionals,” Dr. Colhoun says. “We get a total, real-time overview of all items in stock without counting boxes. Atellica IN knows what needs to be ordered, and staff can complete purchase orders at the push of a button.”



Atellica Inventory Manager reduced the time spent checking inventory prior to ordering supplies from 25 minutes to 5 minutes.

### Klinikum Frankfurt Höchst Sees Time Savings of 35%

When implementing Atellica IN, Klinikum Frankfurt Höchst faced the challenge of how to deploy the system over its multi-floor building layout. Siemens Healthineers consultants demonstrated Atellica IN's built-in ability to adapt to different infrastructure layouts and laboratory settings, and a two-floor setup was installed at the hospital.

The next hurdle was to build laboratory staff confidence in Atellica IN. The staff members who had handled inventory management manually were hesitant to fully trust the automated system. Within two weeks, however, Atellica IN proved its reliability as well as its efficiency advantages. By automating inventory management, the medical center has achieved total time savings of 35%.

Among individual tasks, the time it takes to check inventory before ordering has dropped from 25 minutes to 5 minutes, saving up to 4 hours per week. Placing an order manually used to take approximately 45 minutes several times a week, including manually counting stock inventories at different storage locations, filling in purchase order forms, and sending them by fax.

“This changed dramatically with Atellica Inventory Manager,” Dr. Colhoun says. “At the push of a button, we can now see which stock levels reached the predetermined order limits and send this order to Siemens Healthineers and third-party vendors.”

Atellica IN was customized to our needs so that the only items on the ordering list are those we actually use. Moreover, Atellica IN provides immediate feedback on the availability of the ordered items and when they will arrive. Before Atellica IN, this was not easily accessible information and often led to delays.”

*“With defined minimum stock levels and a consistent order process, Atellica Inventory Manager enables us to consolidate the ordering processes of multiple departments while customizing for different lab requirements.”*

Dr. Oliver Colhoun  
Laboratory Director, Klinikum Frankfurt Höchst



Costs are lower too. With Atellica IN providing inventory and expiration-date alerts, as well as backorder information, the medical center has nearly eliminated the extra expense and workload associated with emergency orders. Optimizing inventory levels reduces holding costs for excess supplies and waste due to product expiration. The system reduces human error while freeing staff to return to high-value work, which in turn increases job satisfaction and morale.

Ultimately, a lab's mission is to support high-quality patient care by providing clinicians with fast, accurate test results. Atellica IN supports this mission by ensuring that no supply issues impact turnaround time or staff efficiency.

"With defined minimum stock levels and a consistent order process, Atellica Inventory Manager enables us to consolidate the ordering processes of multiple departments while also customizing for different lab requirements," Dr. Colhoun says. "Staff found it easy to learn the system, and our highly skilled med techs are delighted to use their time for medical- and lab-related work instead of counting packages and submitting orders. Such efficiencies support the highest quality of patient care."

### **Automated Visibility for Compliance Documentation**

The solution also simplifies regulatory compliance. Klinikum Frankfurt Höchst follows RilibÄK German Medical Association quality guidelines and maintains the highest levels of accreditation. In the past, the medical center documented its inventory management manually. Now, Atellica IN tracks supplies and orders automatically, including delivery date, check-in person, date consumed, expiration, lot, and other information.

Order data can be printed, emailed, or exported to Excel spreadsheets, and the software can analyze consumption patterns.

"It would be very difficult for us to manually adhere to increasing quality regulations," Dr. Colhoun says. "Even with stricter requirements, Atellica Inventory Manager's statistics tool is very useful and accepted for documentation purposes."

### **Forward-thinking Institution Embraces Quality-enhancing Efficiencies**

Klinikum Frankfurt Höchst has been a forward-thinking Siemens Healthineers customer since 2006. The hospital stays up to date on instrument and assay advances and enhances its administrative processes to improve outcomes. Leveraging Atellica IN to track, manage, and order consumables and analyze laboratory inventory data, Klinikum Frankfurt Höchst improved resource utilization, cut costs, saved labor time, improved quality, and gained end-to-end visibility for easier regulatory compliance.

"The biggest benefits to us are improved staff utilization, standardized order processes, and reduction of inventory stocks," Dr. Colhoun says. "Atellica Inventory Manager has transformed our inventory-management process. We consider it essential to the optimal efficiency of a modern healthcare institution."

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Dr. Oliver Colhoun  
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At Siemens Healthineers, our purpose is to enable healthcare providers to increase value by empowering them on their journey toward expanding precision medicine, transforming care delivery, and improving patient experience, all made possible by digitalizing healthcare.

An estimated 5 million patients globally benefit every day from our innovative technologies and services in the areas of diagnostic and therapeutic imaging, laboratory diagnostics, and molecular medicine, as well as digital health and enterprise services.

We are a leading medical technology company with over 120 years of experience and 18,000 patents globally. Through the dedication of more than 50,000 colleagues in 75 countries, we will continue to innovate and shape the future of healthcare.

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The outcomes achieved by the Siemens Healthineers customer described here were achieved in the customer's unique setting. Since there is no typical hospital or laboratory, and many variables exist (e.g., hospital or laboratory size, case mix, level of IT adoption), there can be no guarantee that others will achieve the same results.

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**Siemens Healthineers Headquarters**

Siemens Healthcare GmbH  
Henkestr. 127  
91052 Erlangen, Germany  
Phone: +49 9131 84-0  
siemens-healthineers.com

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Siemens Healthcare Diagnostics Inc.  
Laboratory Diagnostics  
511 Benedict Avenue  
Tarrytown, NY 10591-5005  
USA  
Phone: +1 914-631-8000