



GuideU

Light the way

Obsolescence Letter

GuideU Classic Series

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Lufthansa Technik

May 1st, 2023

Dear Valued Customer,

today we would like to inform you that the floor path marking system GuideU Classic Series which was introduced as our first product in 1995 has reached the end of its product life cycle. Due to advances in technology and changes in customer preferences, we have made the difficult decision to discontinue the production by end of 2026. After that, we will no longer be able to provide replacement parts for the part numbers described on the following pages.

We have developed two easy solutions for the change of the effected GuideU Classic Series to our latest product line the GuideU 1000 Series. With the Smart Adapter no changes to the floor covering (Carpet, NTF) is needed and the 1000 Series will provide many advantages like colors, weight reduction and an easy installation.

We remain committed to providing high-quality products and services to our customers. Thank you for your understanding, and we look forward to serving you in the future with our latest products and innovations.



Torben Biehl
Director Aircraft Components
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GuideU 1000 Series
Non-Electrical Floor Path
Marking System

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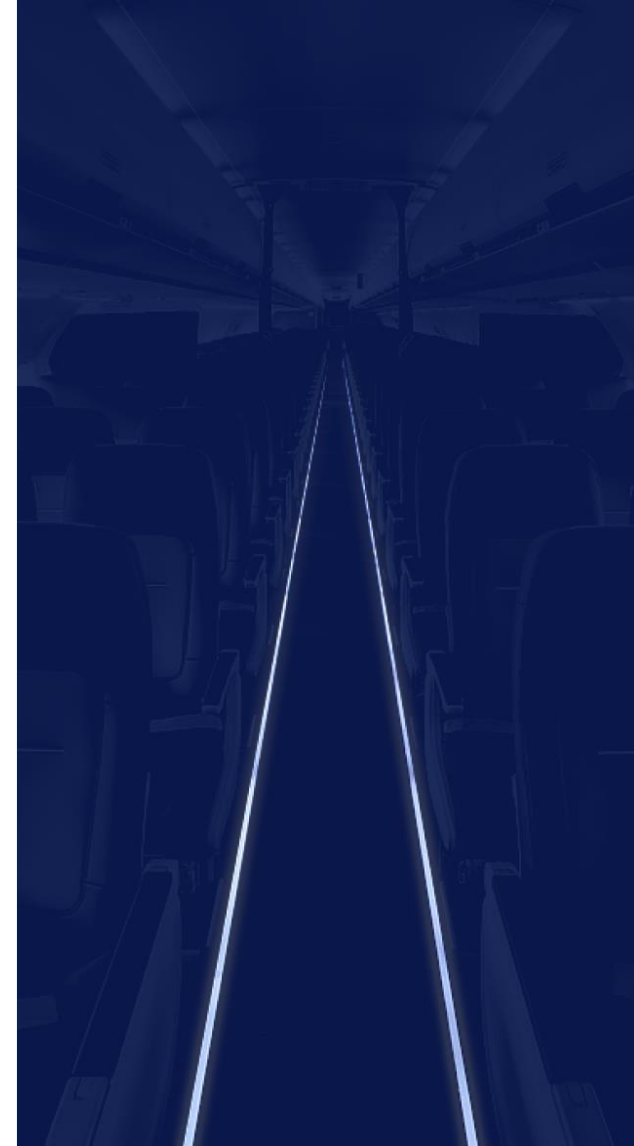
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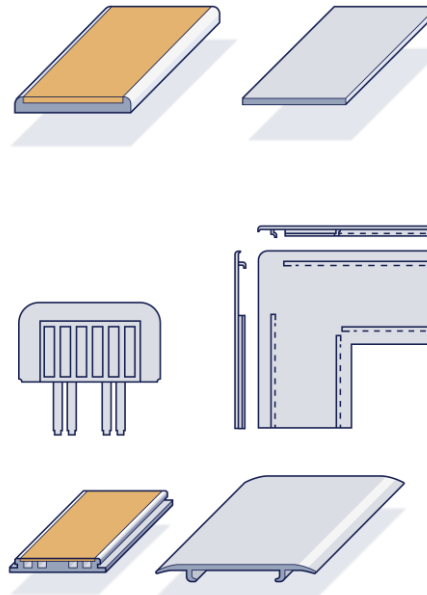
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1. Effected part numbers

Description	Partnumber
Aisle Light	PL22-300LH00
Galley Light	PL22-330LH00
Aisle Light with Arrows	PL22-351LH00
Aisle Light Base	PL22-412LH055
Carpet Protector	PL22-400LH00
Rect. Carpet Protector	PL22-405LH00AMD
Endcap	PL22-422LH055
Seat mounted Placard	PL22-320LH00
Seat mounted Placard	PL22-321LH00



2. GuideU Smart Adapter

The GuideU smart adapter can accommodate a 1000 Series strip and is an extruded profile with symmetric respective asymmetric flanges at both sides. With the adapter a one-to-one exchange of a wider floor path marking system (e.g. GuideU Classic Series) is possible without a change of the carpet layout.

The adapter is fully compatible with the state of the art GuideU 1000 Series and brings in all the benefits. You can easily upgrade to colored strips or enjoy the easiest installation on the market with the GuideU scissor.

Contact our sales team for more information.

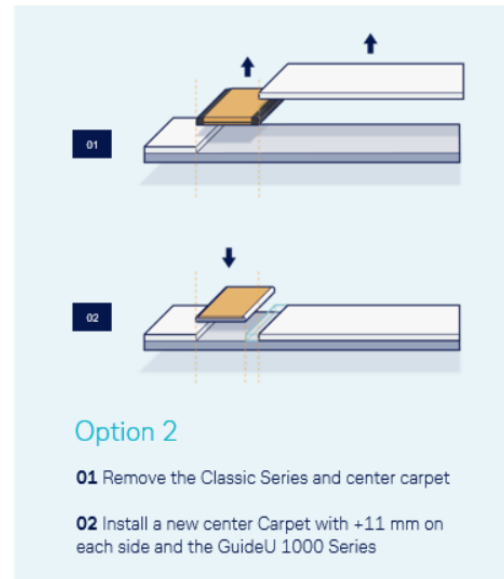
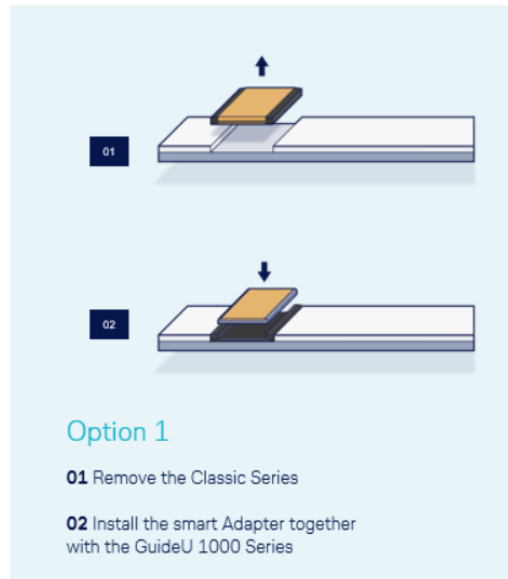


Description	Partnumber
Symmetric Adapter	PL1900LH00
Asymmetric Adapter	PL1901LH00



3. Upgrade now

There are **two options** to upgrade your old wide floor path marking system to the GuideU 1000 Series with all the benefits of the different product lines.



4. Contact our team



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